

SENIOR MANAGEMENT TEAM ROADSHOW MEETING





THA FOCUS — MANAGEMENT TEAM

Background

- Period of instability/challenge
- CEO appointed May 2024
- Building experienced committed team
- Developing a plan to improve services for tenants and vision for the future

Achievements - current position

- New management team-stability at head office
- Strengthening core tenant services
- Additional staffing in place to address backlog
- Board oversight of delivery and future plans





THA FOCUS – THE BOARD

The Board

- Full complement of Board Members
 Including 2 x new members
- Range of experience and skills

Focused on improvement to service delivery

to account for performance and delivery of plan

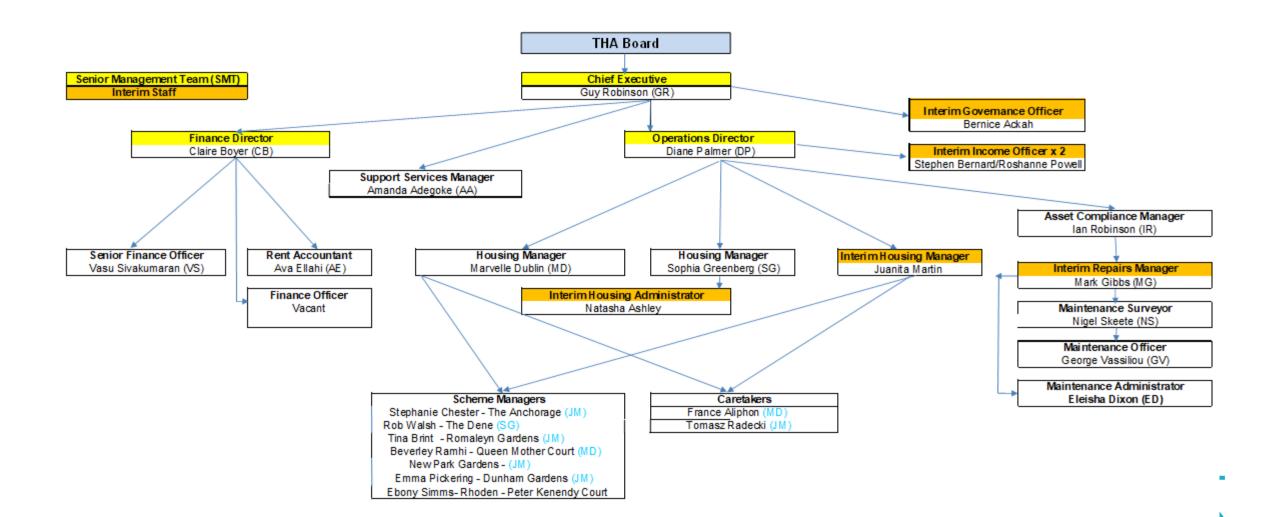
- Focused on improving relationship with tenants
- Meeting legal and regulatory responsibilities

Commitment to THA future

Long term business plan including
 Investment in properties and
 organisation infrastructure



THA FOCUS - MANAGEMENT STRUCTURE



"Our mission is to deliver local, affordable, good quality housing for key workers, especially people in education"

THA — A VISION THE FUTURE

- Current Operations and organisational context
- THA Board/Management team commitment to maintaining independent future
- Solid underpinning financial position need to invest in properties and central infrastructure
- Effective Asset Management Strategy needs to follow stock condition survey programme
- Need to review missions, vision and value with tenant engagement
- Development of THA offer and new services are key to THA future





THA VISION FOR THE FUTURE - TIMING

Looking to the future

- THA Importance of vision and strategic plan
- Opportunities
- Timing

Developing a vision and plan

- Asset Management and Review of strategic demand and opportunities - April – July 2025
- Business plan and model of what we will look like in 3-5 years in terms of size, geography, turnover April – Sep 25
- Vision and mission refreshOctober 25





THA SERVICE FOCUS

Stock condition

- Contract Awarded to RAND Associates
- Internal & external areas to be surveyed
- Results feed into 2025/26 Investment Plan and Business Planning
- Developing Asset Management strategy
- Budget set aside for significant investment

Repairs and Maintenance

- Enhance the supply chain
- Value for money
- Customer service and feedback

Health and safety

- Maintaining compliance gas checks, electric checks, water, asbestos, fire, lifts
- Review of contractors enhance supply chain, ensure value for money







THA SERVICE FOCUS

Housing allocations and lettings

- Reduce the number of current voids
- Review how we allocate
- Review and update information we provide customers

Tenancy Management

- Anti-social behaviour (ASB) management
- Tenancy sustainment linking with partners in local areas

Income collection

- Income collection
- Income maximisation





THA FOCUS - RENTS & SERVICE CHARGES

- 2023/24 actual and surplus/ deficits to feed into service charges for next financial year
- Indicative SC for next year
- External factors which impact - not just a THA issue

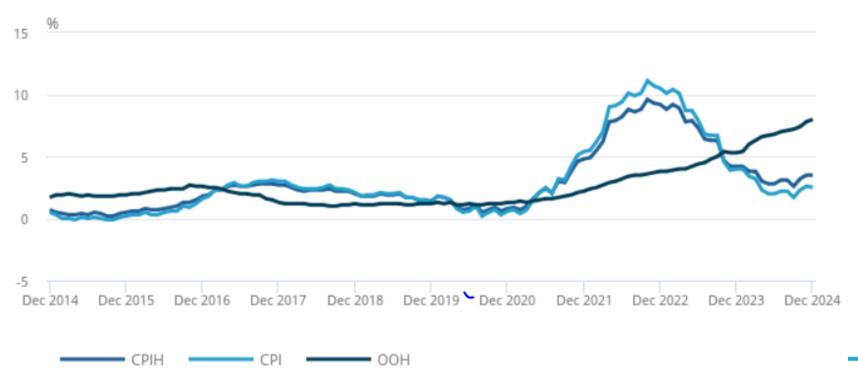
- Aim to stabilse actual spend close to budget
- Services which are cost effective



Consumer Price Index (CPI)

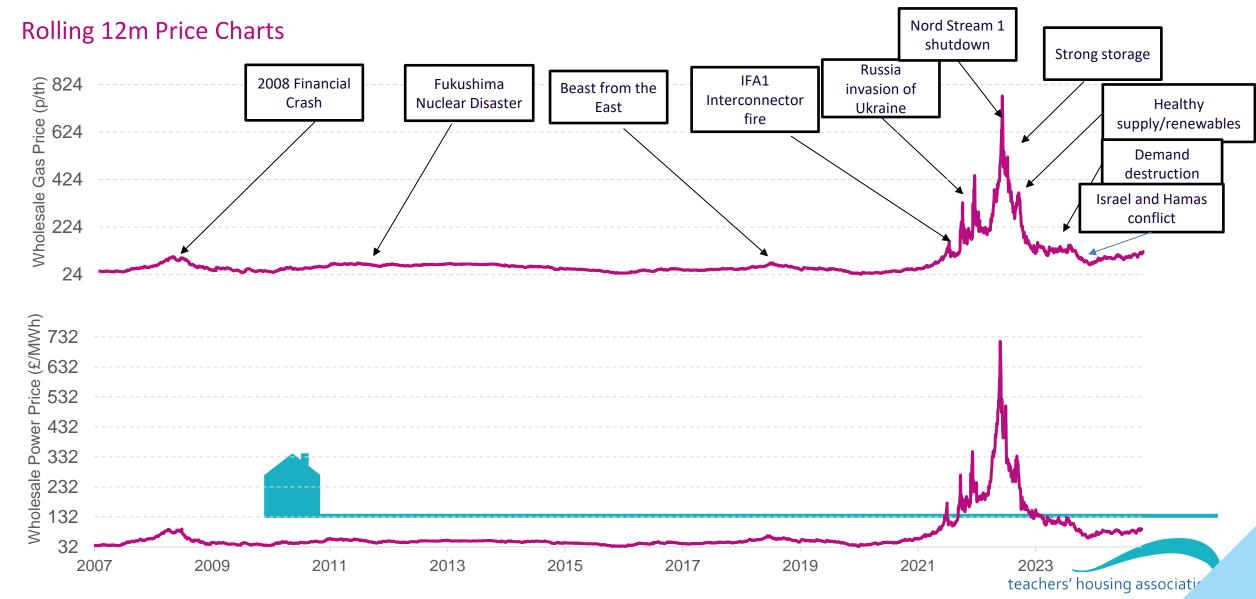
Figure 1: Annual CPI inflation rate falls while CPIH annual inflation rate is unchanged

CPIH, owner occupiers' housing (OOH) costs component and CPI annual inflation rates, UK, December 2014 to December 2024





Long Term Market Trends





THA FOCUS - TENANT ENGAGEMENT

- Tenant engagement and involvement key to future success –
 we recognise Communication has not been effective
- SMT Roadshow changing the dialogue between THA and tenants
- New Tenant engagement strategy and working on communication plan for 2025/26
- Tenant influence panel to be in place by March 2025
- Website to be reviewed and key section for tenants





SESSION SUMMARY

- New Team keen to meet with tenants and talk about plans and listen to feedback
- Our number one priority is improving services to tenants
- Work needed to rebuild trust and confidence realignment with our Values
- Pace of change quick wins required but realistic on what can be achieved
- Property investment and improvement to maintenance will follow stock conditions survey
- Management Team putting in place long term plan to ensure effective management of THA going forwards

